

GETTING TO KNOW EACH OTHER  
& SETTING SMART OBJECTIVES

## DAY 1

**Tuesday  
26 Feb**

- 12:00-12:30**  **Registration**  
Please arrive promptly, so we may get everyone registered and get started on time
- 12:30-12:40**  **Welcome**  
Petros Kokkalis
- 12:40-13:00**  **Icebreaker**  
BluAct Deliverables Quiz - **Jim Sims**
- 13:00-13:30**  **BluAct Coordination (A)**  
Overview & Workplan - **Alexandra Tsatsou**
- 13:30-14:00**  **BluAct Coordination (B)**  
Finance & Reporting - **Lida Ampatzi**
- 14:00-14:30**  **BluAct Coordination (C)**  
Communication - **Designature**
- 14:30-15:00**  **Coffee Break**
- 15:00-16:30**  **World Café with 4 thematic tables**  
Partners, in city-pairs, discuss with the Lead Partner and the Lead Expert their questions on these topics. Submit your questions before the meeting through this [link](#). - **Municipality of Piraeus & Jim Sims**
1. Competition
  2. Marinescape & Fundraising
  3. Incubation
  4. Transfer Plan

## DAY 2

**Wednesday  
27 Feb**

ANALYSING THE BGI &  
DISCUSSING OUR AMBITIONS

- 9:00-9:30**  **Registration**
- 9:30-9:45**  **Warm up exercise**  
Jim Sims
- 9:45-10:30**  **Deep Dive into the BGI Good Practice (A)**  
**Overview** of the overall process / **Stage 1:** Establishment of a multi-agency governance structure / **Stage 2:** Competition preparation: securing the resources to deliver the programme and support the entrepreneurs - **Petros Kokkalis**
- 10:30-11:00**  **Working groups**  
interactive exercise on canvas - **Jim Sims**
- 11:00-11:30**  **Coffee Break**
- 11:30-12:15**  **Deep Dive into the BGI Good Practice (B)**  
**Stage 3:** Competition Delivery (Call for Proposals / Proposal Generation, Proposal Evaluation, Demo Day / Award Ceremony) - **Stamatia Giasirani (BGI)**
- 12:15-13:00**  **Working groups**  
interactive exercise on canvas - **Jim Sims**
- 13:00-14:00**  **Lunch Break**
- 14:00-14:45**  **Deep Dive into the BGI Good Practice (C)**  
**Stage 4:** Incubation programme / **Stage 5:** Promotion, celebration - **Nikolas Theodorou (BGI)**
- 14:45-15:30**  **Working groups**  
interactive exercise on canvas - **Jim Sims**
- 15:30-16:00**  **Coffee Break**
- 16:00-16:45**  **Making the BGI process come alive**  
stories by past winners, supporters, judges etc, followed by a panel Q&A - **BGI**
- 17:00-18:30**  **Meeting**  
Trilateral Meeting on engaging big businesses: Galati, Piraeus & Ostend - **Stavros Messinis & Jim Sims**

**Thursday  
28 Feb**

## DAY 3

WORKING TOWARDS THE  
SUBMISSION OF TRANSFER PLANS

- 8:30-9:00**  **Registration**
- 9:00-9:30**  **Reporting Back**  
Reporting back on the trilateral meeting of Galati, Piraeus & Ostend - **Stavros Messinis**
- 9:30-11:00**  **ULG Meeting**  
Required attendance: ULG coordinators, Piraeus ULG members (Note: the attendance of Project coordinators is optional, however each city should be represented by at least one person)- **S. Messinis**
- 11:00-11:15**  **Coffee Break**
- 11:15-11:30**  **Transfer Plans**  
Brief introduction - **Jim Sims & Alexandra Tsatsou**
- 11:30-12:30**  **Transfer Plan presentations (Part A)**  
4 cities present their Transfer Plans in 10 minutes (+ Q&A) - **All partners**
- 12:30-13:30**  **Lunch Break**
- 13:30-14:30**  **Transfer Plan presentations (Part B)**  
4 cities present their Transfer Plans in 10 minutes (+ Q&A) - **All partners**
- 14:30-15:00**  **Coffee Break**
- 15:00-16:30**  **Transfer Plans: Peer Review**  
Working towards an updated version of the Transfer Plans - **All partners & Jim Sims**
- 16:30-17:00**  **Wrap up**  
Next Steps and Actions - **Jim Sims**